

# WEBSTER

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13<sup>th</sup> August 2010

The Manager  
Companies Announcement Section  
Australian Stock Exchange  
Level 4  
20 Bridge Street  
SYDNEY NSW 2000

**Via elodgement**

Dear Sir/Madam,

## **Market Guidance**

Adverse late season movements in pricing and volume have negatively impacted the Webster Limited results for the year ended 30 June 2010. This trend accelerated toward the end of the current season. The company has previously announced its intention to close and lease its loss making carrot operations after consecutive years of poor results. Additionally the company has taken to account costs associated with closure of the carrot operations.

The board expects net profit before tax for the year ended 30 June 2010 to be between \$0.5 million and \$1.0 million. This does not take account of any impairment to the company's 20.05% shareholding in equity accounted associate Tassal Group Limited.

The capital gains tax base for these Tassal shares (effectively the average acquisition price) is \$0.74 per share. Under equity accounting rules the value of Tassal shares in the company's accounts has grown to be in excess of \$1.70 per share. The closing price for Tassal shares on the ASX on Thursday 12 August 2010 was \$1.39. The board anticipates that the carrying value of these shares in the company's accounts may be impaired. Whether any impairment is required and if so, the impact of that charge on the FY 2010 results of the company will depend, among other things, on the Tassal result for FY 2010, trading in Tassal shares and any sale transaction that the company concludes for its shareholding.

In June 2010 the company appointed an investment bank to advise on realisation of the company's Tassal shares. Negotiations are continuing and there are several prospective buyers of the Tassal shares. Whilst there is no certainty, directors are encouraged that a satisfactory outcome may be achieved in the short term.

The company expects to release its full year financial results to the market during the last week in August 2010.

Susan Stegmann

Company Secretary